



Nearshore Engineering and Application Managed Services

Experience world-class support and collaboration designed to meet your diverse IT needs while optimizing resources.



# **Nearshore Support**

With our commitment to delivery excellence, truData offers a range of nearshore models tailored to meet your diverse business needs and challenges.

Our world-class nearshore model provides organizations with highquality support in building and modernizing IT operations and applications, complimented with exceptional application managed services capabilities.

truData's Costa Rica, Mexico and Panama centers provide our clients with access to a strong pool of engineering talent across Latin America, allowing for US hours coverage across multiple applications and platforms at right price point.





### 01

How do organizations keep up with business demands to build more capabilities with limited budget and resources?

## 02

How do we mitigate the risk of losing in-house knowledge of our major technology investments with the high attrition rates and increasing costs being realized by our offshore partners?

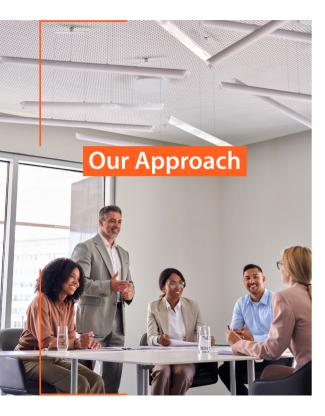
## 03

How do we get full US hours coverage of our platforms and applications at a lower price point, whilst maintaining high-quality of delivery?

#### 04

How do we mitigate the risk and constraints of leveraging one partner in one regional support center?





**Enhanced Cost Efficiency:** Leveraging truData's nearshore model enables our clients to outsource specific work products or functions at a greatly improved price point without sacrificing quality.

**Strategic Partnership and Seamless Collaboration:** We work with clients in a seamless, transparent way that shares risk, knowledge and accountability of achieving your objectives. We invest in our bench to ensure limited downtime for 'at risk' applications.

**Flexibility and Efficiency:** truData's nearshore model allows our clients a scale up/scale down model, eliminating the redundancy of your people, support and maintenance costs.

**Risk Mitigation:** truData invests in our bench, and via our shadow model, we enable the rapid onboarding of critical skill sets, allowing for limited downtime and minimum disruption to the business.



# Our Engineering and Support Capabilities

Machine Learning/Data Science

**Report Visualization** 

Cloud Datawarehouse/Data Engineering

**Data Governance** 

AppModernization

**Cloud Native** 

**API Development** 

iPaas (integration platform as a service)

# Why Nearshore?

- ✓ 9:00am 5:00pm US Time Zone Coverage
- ✓ Competitive pricing versus offshore and onshore rates
- Depth of talent in LATAM
- Low volatility and attrition of resources
- Team has strong communication/English language skills
- Convenient for traveling to US onsite locations for onboarding, discovery, and more, if required
- ✓ World-class computer science-focused universities





- Leveraging our nearshore model, truData's clients benefit from cost-effective outsourcing options without compromising quality.
- Our strategic partnership approach ensures seamless collaboration, shared risks, knowledge transfer, and accountability.
- Our nearshore model reflects truData's dedication to providing holistic solutions that drive success for our clients.

For further information please contact nhickmet@trudatasolutions.com





Discover high-quality nearshore engineering and application managed services with truData. Our Costa Rica, Mexico, and Panama centers provide seamless US time zone coverage and access to top-tier engineering talent across Latin America.

We help organizations enhance cost efficiency while maintaining delivery excellence, navigating budget constraints, and minimizing risks of knowledge attrition. Our nearshore model allows flexibility in outsourcing, ensuring efficient scaling with competitive pricing.

From machine learning to cloud native solutions, truData stands as a strategic partner dedicated to your success.

Experience world-class support and collaboration designed to meet your diverse IT needs while optimizing resources.

Nearshore Application Managed Services | truData Solutions For inquiries, contact nhickmet@trudatasolutions.com

